

Charter Sales Executive/Manager

Key Attributes:

Service Oriented, Target Focused, Self Starter

Role Description:

Reporting to Business Director, you lead a team that is responsible for marketing and sales of tours/private charter to corporate customers.

Experience:

Minimum 2 years (Executive) 5 years (Manager) of corporate charter sales experience.

Requirements:

Possesses corporate client servicing experience, conversant in securing sales over the phone or in person. Responsible for prospecting and maintaining good relationship with customers. Comfortable with corporate lead generation, cold call and sales negotiation. Perform independent day-to-day management of client related issue resolution and operations linkages

Education:

“O” or “A” Levels, or Diploma in related discipline.

| |
|--|
| <p>To Apply: kindly email resume to career@ducktours.com.sg with an attached photo and job title as subject header.</p> |
|--|

We regret that only shortlisted candidates will be notified.